

FY2025/12 results: Slightly below plan but solid earnings with double-digit sales growth and higher profits

Q4 Flash



Summary

■ Japan's leading on-site urethane foam insulation installer with strong growth

Nippon Aqua Co., Ltd. (hereinafter, the Company) is a high-growth enterprise listed on the Prime Market of the Tokyo Stock Exchange. The Company leverages insulation and waterproofing technologies to drive energy efficiency and support a sustainable society. It holds the leading domestic share in on-site urethane foam insulation installation and operates its business. Since its listing in 2013, the Company has delivered continuous revenue growth, achieving a strong CAGR of double-digit.

■ Full-year FY2025/12 Earnings results

In FY2025/12, the Company maintained double-digit revenue growth, with net sales of JPY 33,670 mn (+11.3% YoY), although this came in slightly below the Company's plan of JPY 34,360 mn. Operating profit remained solid at JPY 2,774 mn (+7.7% YoY), ordinary profit was JPY 2,794 mn (+7.3% YoY), and net profit was JPY 1,895 mn (+3.1% YoY), with each profit line falling slightly short of plan. By division, the Single-family homes and Waterproofing divisions drove growth. Sales in the Single-family homes division expanded to JPY 15,765 mn (+15.0% YoY), supported by higher orders from nationwide and major builders as well as market share gains. Sales in the Waterproofing division surged to JPY 1,515 mn (+110.5% YoY), lifted by an increase in repeat renovation projects. Meanwhile, the Buildings division posted higher sales of JPY 9,896 mn (+4.2% YoY) but came in 16.7% below plan, as design changes on large projects and delays in construction-start decisions pushed construction work back. Sales of Urethane raw materials division saw sales fall to JPY 2,072 mn (-6.2% YoY). In terms of shareholder returns, the Company raised its annual dividend to JPY 35.0 per share (+JPY 1.0 YoY), implying a dividend payout ratio of 58.9%, and maintains its basic policy of paying progressive dividends and keeping its payout ratio above 50%.

■ 2026/12 Full-year forecast

For FY2026/12, the Company forecasts higher sales and profits, projecting net sales of JPY 37,000 mn (+9.9% YoY), operating profit of JPY 2,900 mn (+4.5% YoY), ordinary profit of JPY 2,910 mn (+4.1% YoY), and net profit attributable to owners of parent of JPY 1,972 mn (+4.1% YoY). By division, the Single-family homes and Waterproofing divisions are expected to lead growth. Sales in the Single-family homes division are slated to reach JPY 17,097 mn (+8.5% YoY), driven by expanded orders from key builders and higher unit prices through stronger proposals. Sales in the Waterproofing division is expected to rise to JPY 2,096 mn (+38.3% YoY) as the organization is strengthened, non-residential projects are added, and repeat orders continue to accumulate. Sales in the Buildings division are projected at JPY 10,948 mn (+10.6% YoY), assuming a lull between large-scale projects. In terms of shareholder returns, the annual dividend is planned at JPY 35.0 per share (forecast dividend payout ratio: 56.6%), while the Company will maintain its framework of paying progressive dividends and keeping its payout ratio above 50%.

FY	Net sales (JPY mn)	YoY (%)	Operating profit (JPY mn)	YoY (%)	Ordinary profit (JPY mn)	YoY (%)	Net profit (JPY mn)	YoY (%)	EPS (JPY)	DPS (JPY)
2022/12	25,670	--	2,329	--	2,360	--	1,549	--	47.99	24.00
2023/12	28,342	10.4%	2,882	23.7%	2,917	23.6%	2,004	29.4%	63.83	32.00
2024/12	30,265	6.8%	2,575	-10.6%	2,604	-10.7%	1,839	-8.2%	58.55	34.00
2025/12	33,670	11.3%	2,774	7.7%	2,794	7.3%	1,895	3.1%	59.42	35.00
2025/12 (CE)	37,000	9.9%	2,900	4.5%	2,910	4.1%	1,972	4.1%	61.84	35.00

Source: Compiled by SIR from SPEEDA data. Note: Figures may differ from the Company's materials due to differences in SIR's financial data processing and the Company's reporting standards.

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